



**S. B. JAIN INSTITUTE OF TECHNOLOGY, MANAGEMENT  
& RESEARCH, NAGPUR.**

(An Autonomous Institute, Affiliated to RTMNU, Nagpur)

**DEPARTMENT OF MANAGEMENT**

*Vision: To become a premier business school recognized for its academic excellence, industrial exposure and research that leads to the creation of managers and entrepreneurs equipped to face the challenges of the emerging global world*



**AARAMBH - 2023**

MBA Orientation Program 2023

Day	Time	Session	Topic	Speaker
Day 1: 28/08/2023	10:30 -11:30	Faculty Introduction	Introduction of Faculty Members	All MBA Faculty
	11:30 -12:30	General Introduction of MBA Program	You Aspire, We Inspire	Dr. Shrikrishna Dhale, HOD-MBA, SBJITMR, Nagpur
	12:30 - 1:30	Guest Lecture	Stay Focus - Be on track	Mr. Narendra Jog, Director, Jog Hospitality Pvt Ltd. Nagpur
	1.30 - 2.30	Lunch	<b>Break</b>	
	2.30 - 3:30	Guest Lecture	What Industry Expects from Fresh Graduates?	Dr. Soma Sharma, Assistant Professor, Symbiosis Institute of Business Management, Nagpur
	3.30 - 4.30	Guest Lecture	Fayde ka Safar	Mr. Chirag Joshi, Senior Manager Branch Business at Sharekhan, Nagpur
	4.30 - 4:45	Placement	Placements & SIP at SBJITMR	Prof. Aashish Lawrence, Head - T&P, SBJITMR, Nagpur
	4:45 - 5.00	Transportation	Bus Facility	Dr. Harish Bhatkulkar, Associate Professor, SBJITMR, Nagpur
	5.00 - 5.15	Student Section	Student Section (Scholarship)	Mr. Atul Naik, Student Section, SBJITMR, Nagpur
	5.15 - 5.30	Library	Library Facility at SBJITMR	Dr. Shruthi Manhore, Librarian, SBJITMR, Nagpur
Day 2: 29/08/2023	10:30 -12:30	Personality Development	Safalta ka Sankalp	Mr. Afzal, Titans, Nagpur
	12:30 - 1:30	Guest Lecture	Career Development	Mr. Ajay Girhe, Employability and Business Scale-Up Consultant, Colostrum, Nagpur
	1:30 - 2:30		<b>Break</b>	
	2:30 - 3:30	Guest Lecture	Entrepreneurship & Startups in International Exports	Ms. Jaya Bhatt, Karibu International, Nagpur
	3:30 - 4:30	Guest Lecture	Transforming Communities through Social Entrepreneurship	Mr. Wasudev Mishra, TedEx Speaker, Founder & CEO, ProCohat, Nagpur
4:30 - 5:30	Guest Lecture	Overview of Business Analytics	Prof Aditya Talankar, Assistant Professor, SBJITMR, Nagpur	

Day 3: 31/08/2023	10:30 -11:30	Guest Lecture	Intellectual Property Rights	<b>Dr. Rahul Pethé</b> , Assistant Professor, SBJITMR, Nagpur
	11:30 -12:30	Guest Lecture	The Art of Public Speaking ✓	<b>Prof. Sheenam Khan</b> , Assistant Professor, SBJITMR, Nagpur
	12:30 - 1:30	Guest Lecture	The Art of Story Telling ✓	<b>Ms. Sheetal Mukherjee</b> , Founder - The Good Soul Workshop, Nagpur
	1:30 - 2:30	<b>Break</b>		
	2:30 - 4:30	Guest Lecture	Fundamentals of Business Etiquette and Personal Grooming ✓	<b>Mr. Ankit Kohli</b> , Assistant Professor, SBJITMR, Nagpur
	4:30 - 5:30	Overview of Power Point	Rules for Effective Presentation	<b>Dr. Ashish Linge</b> , C P & Berar College, Nagpur
Day 4: 01/09/2023	10.30 -11.30	Workshop	Networking through LinkedIn ✓	<b>Ms. Richa Rajpal</b> , Student MBA - Sem-III, SBJITMR, Nagpur
	11.30 – 12.30	Briefing Session	Academic Rules and Regulation Version 6	<b>Dr. Pankaj Thote</b> , Dean – Academics, SBJITMR, Nagpur
	12.30 – 1.30	Briefing Session	Examination Rules and Regulation	<b>Prof. Vinod Suple</b> , COE, SBJITMR, Nagpur
	1:30 - 2:30	<b>Break</b>		
	2:30 - 5:30	Workshop	Digital Marketing ✓	<b>Mr. Sanjog Meshram</b> , Director, Zappkode, Nagpur
Day 5: 02/09/2023	10:30 -11:30	Guest Lecture	Accepted-Not Accepted	<b>Prof. Nikhil Bangde</b> , Assistant Professor, SBJITMR, Nagpur
	11:30 - 1:30	Outdoor Activity	ZUMBA Activity ✓	<b>Ms. Gargee Makhijani</b> , Dance Regalo, Nagpur
	1:30 - 2:30	<b>Break</b>		
	2:30 - 5:30	Management Games	Team Building Activity ✓	<b>WOW - The Camp</b> , Nagpur



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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-28-08-2023

Name of Expert Faculty:- Mr. Narendra Jog

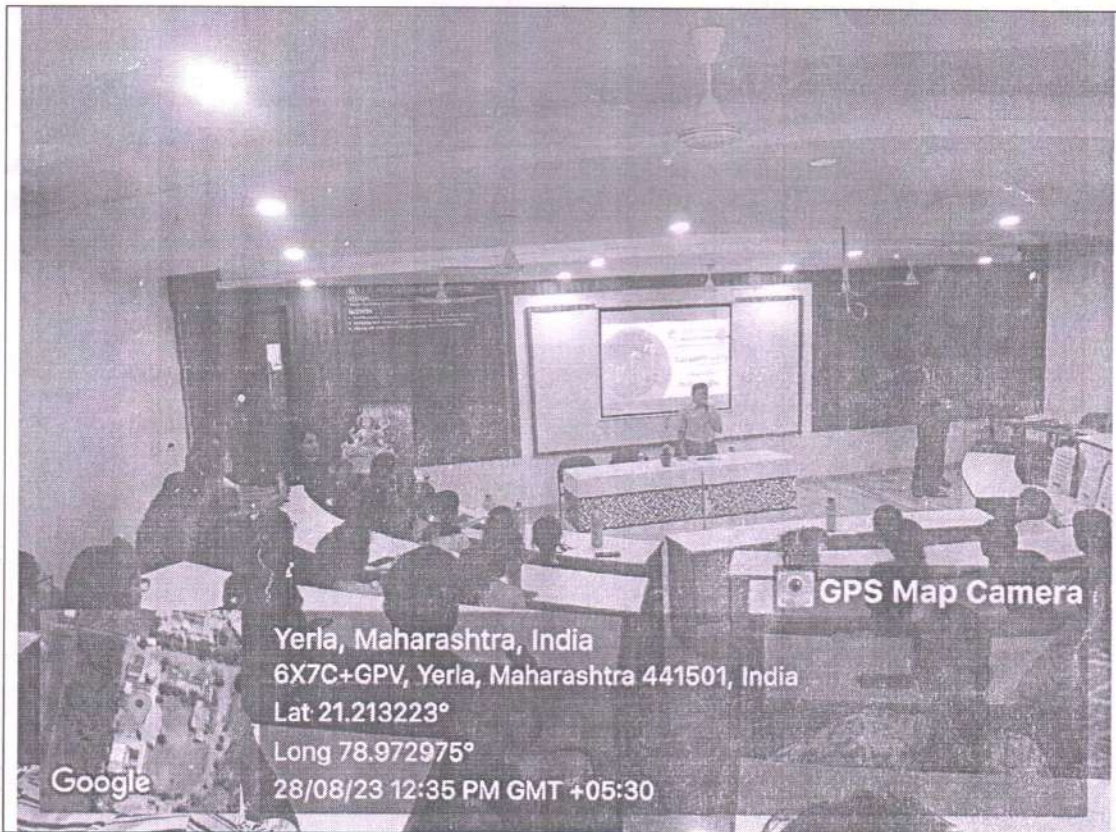
Name of Internal Coordinator:- Prof. Vaibhavi Deshmukh, Prof. Swati Goyal

Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Stay Focused - Be on Track

No. of Students Participated:- 113

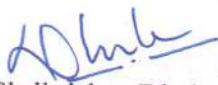
Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 Dr. Shrikrishna Dhale  
 (Head of Department)  
 HOD  
 Department of Management  
 S. B. Jain Institute of Tech. Mgmt. & Research,  
 Nagpur-441501.



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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-28-08-2023

Name of Expert Faculty:- Ms. Soma Sharma

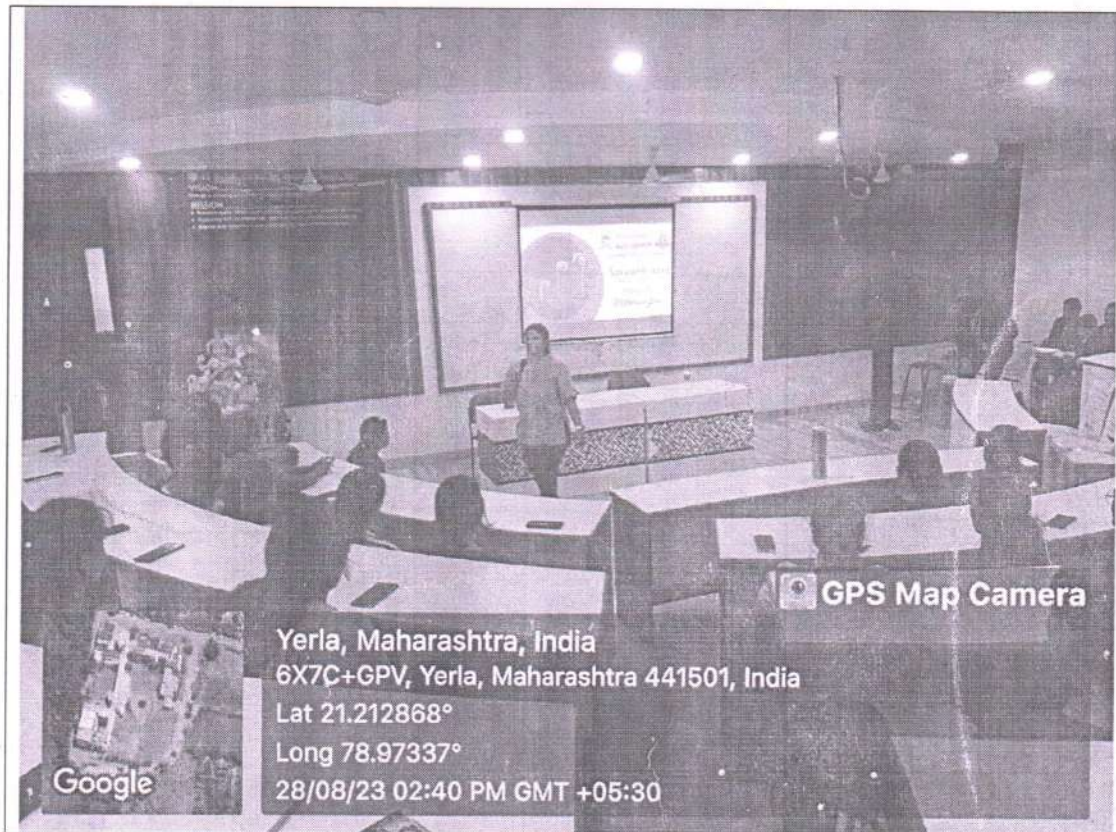
Name of Internal Coordinator:- Prof. Vaibhavi Deshmukh, Prof. Swati Goyal

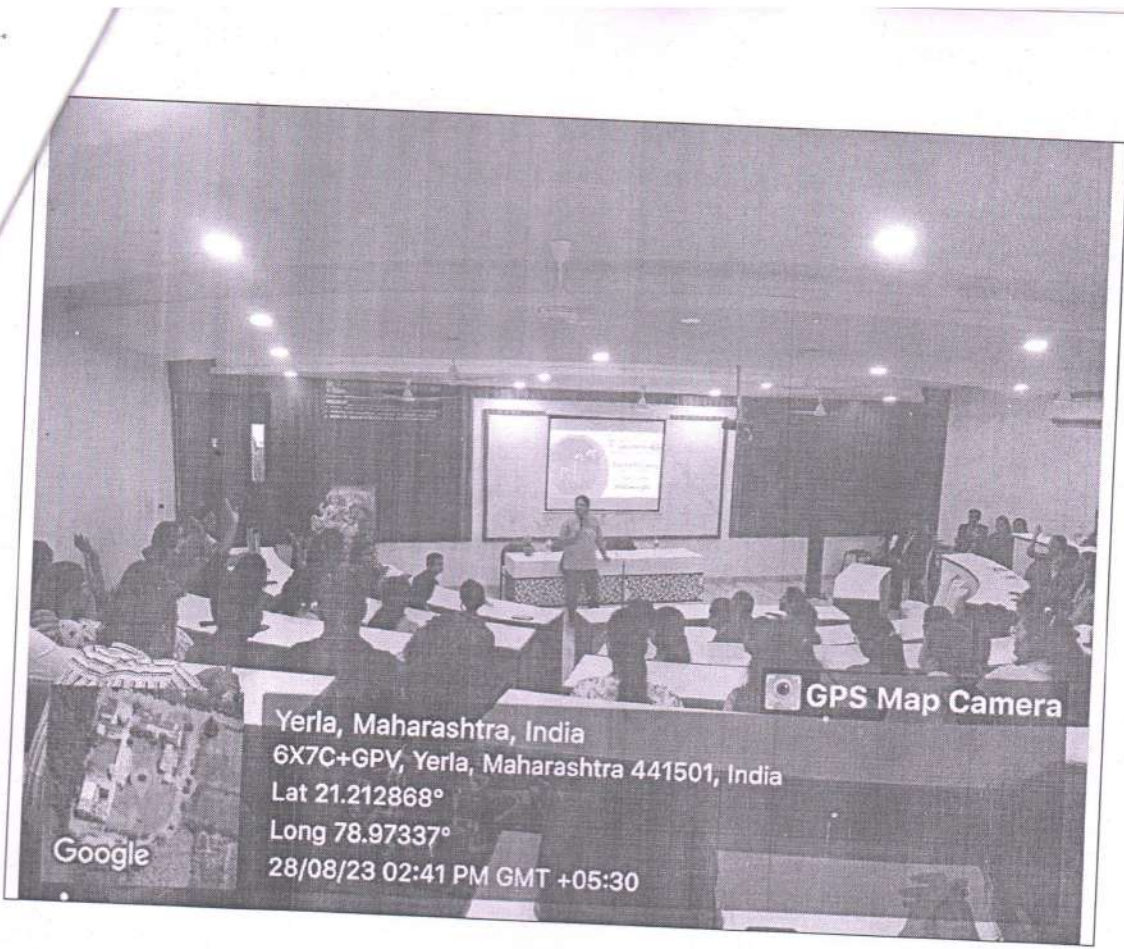
Place of Activity:-MBA Seminar Hall

Purpose of Activity:- What Industry Expects from Fresh Graduates?

No. of Students Participated:- 100


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 Dr. Shrikrishna Dhale  
 (Head of Department)  
 HOD

Department of Management  
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**Report of Activity**

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-28-08-2023

Name of Expert Faculty:- Mr. Chirag Joshi

Name of Internal Coordinator:- Prof. Vaibhavi Deshmukh, Prof. Swati Goyal

Place of Activity:-MBA Seminar Hall

Purpose of Activity:- Fayde ka Safar

No. of Students Participated:- 99


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 Dr. Shrikrishna Dhale  
 (Head of Department)  
 Department of Management  
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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-29-08-2023

Name of Expert Faculty:- Ms Jaya Bhatt

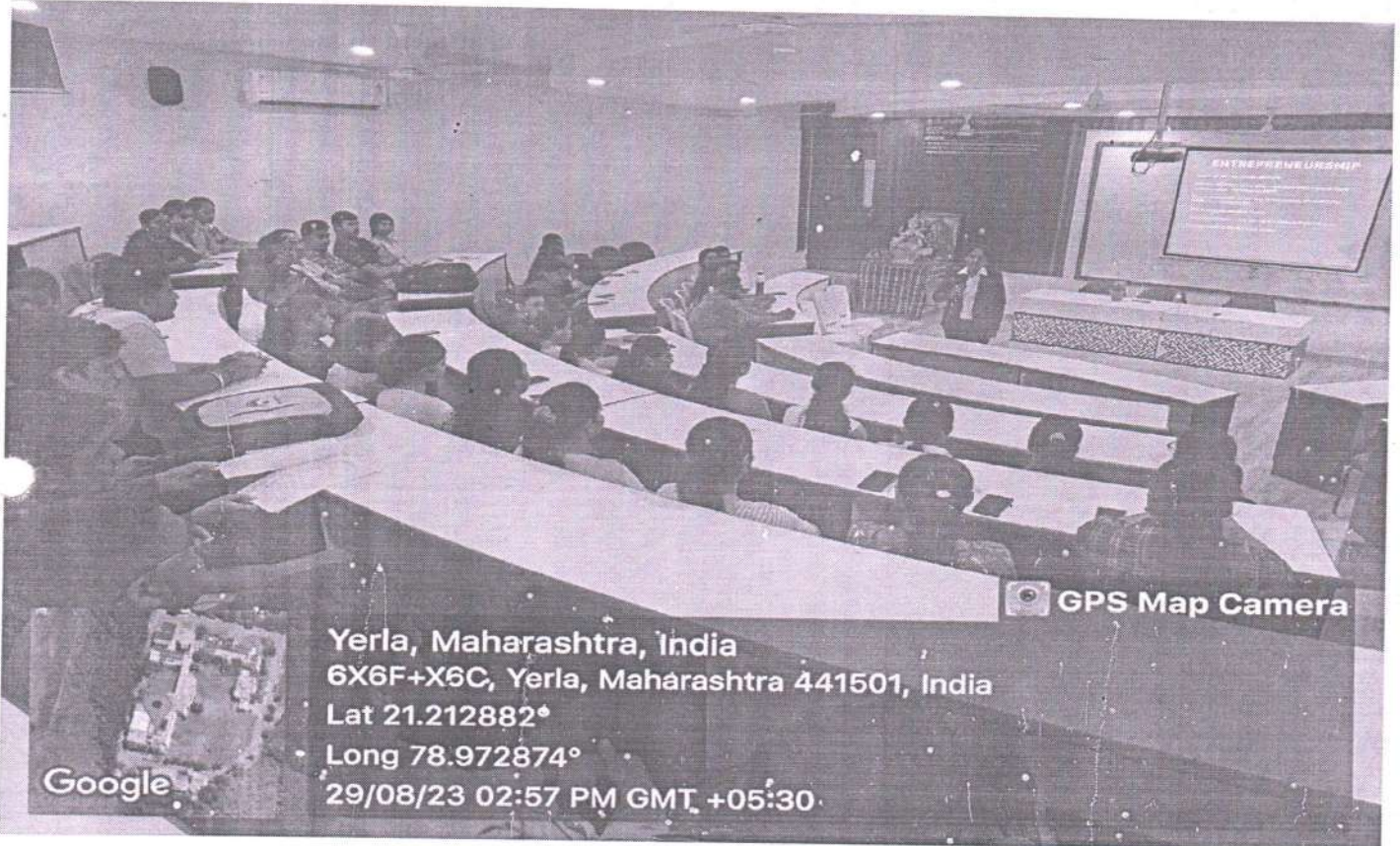
Name of Internal Coordinator:- Prof. Suziya Khan, Prof. Tanu Gautam

Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Entrepreneurship & start ups in International Exports

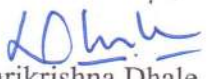
No. of Students Participated:- 61

Photographs:-



Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	Yes	
6	Photographs (Screen Shots)	Yes	

  
Dr. Shrikrishna Dhale  
(Head of Department)  
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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-29-08-2023

Name of Expert Faculty:- Mr. Wasudev Mishra

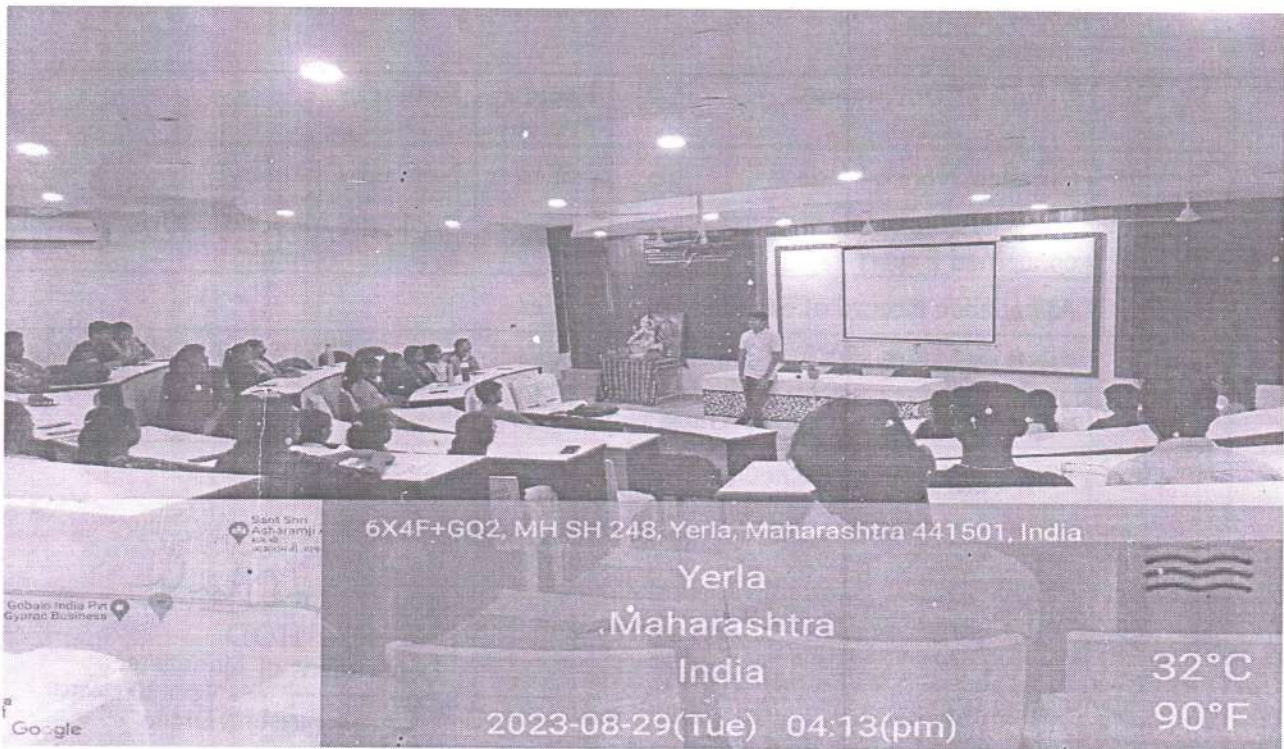
Name of Internal Coordinator:- Prof. Tanu Gautam, Prof. Suziya Khan

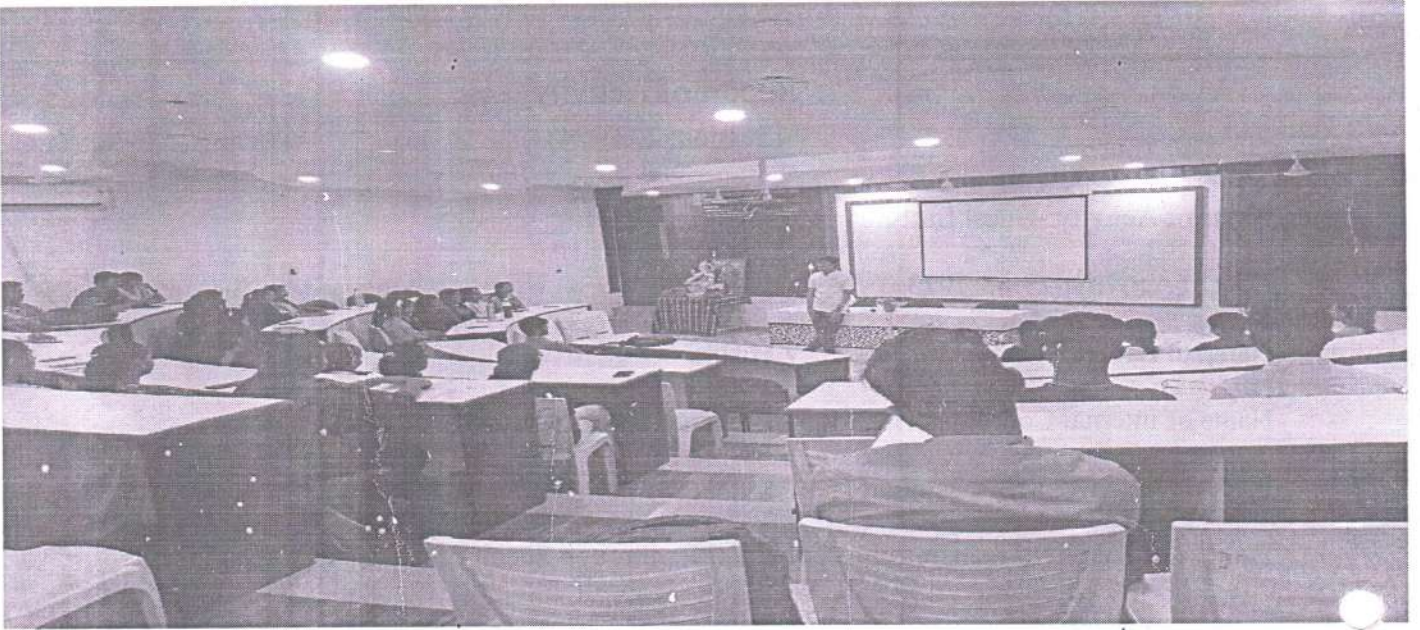
Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Transforming Communities through Social Entrepreneurship

No. of Students Participated:- 59


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice & Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 HOD  
 Department of Management  
 S. B. Jain Institute of Tech. Mgmt. & Research.  
 Dr. Shrikishna Dhale  
 (Head of Department)



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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-29-08-2023

Name of Expert Faculty:- Mr.Afzal Ahmad

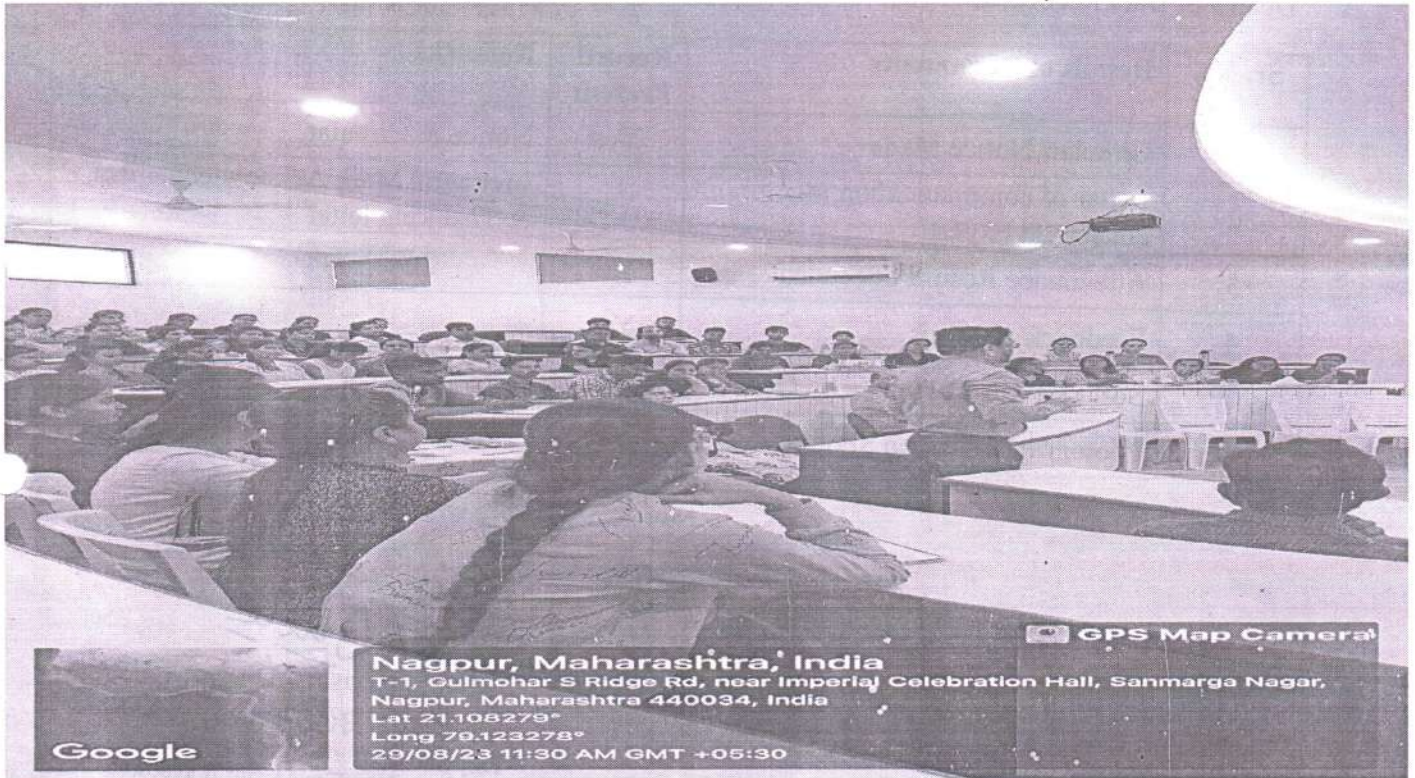
Name of Internal Coordinator:- Prof. Tanu Gautam,Prof.Suziya Khan

Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Safalta Ka Sankalp

No. of Students Participated:- 74

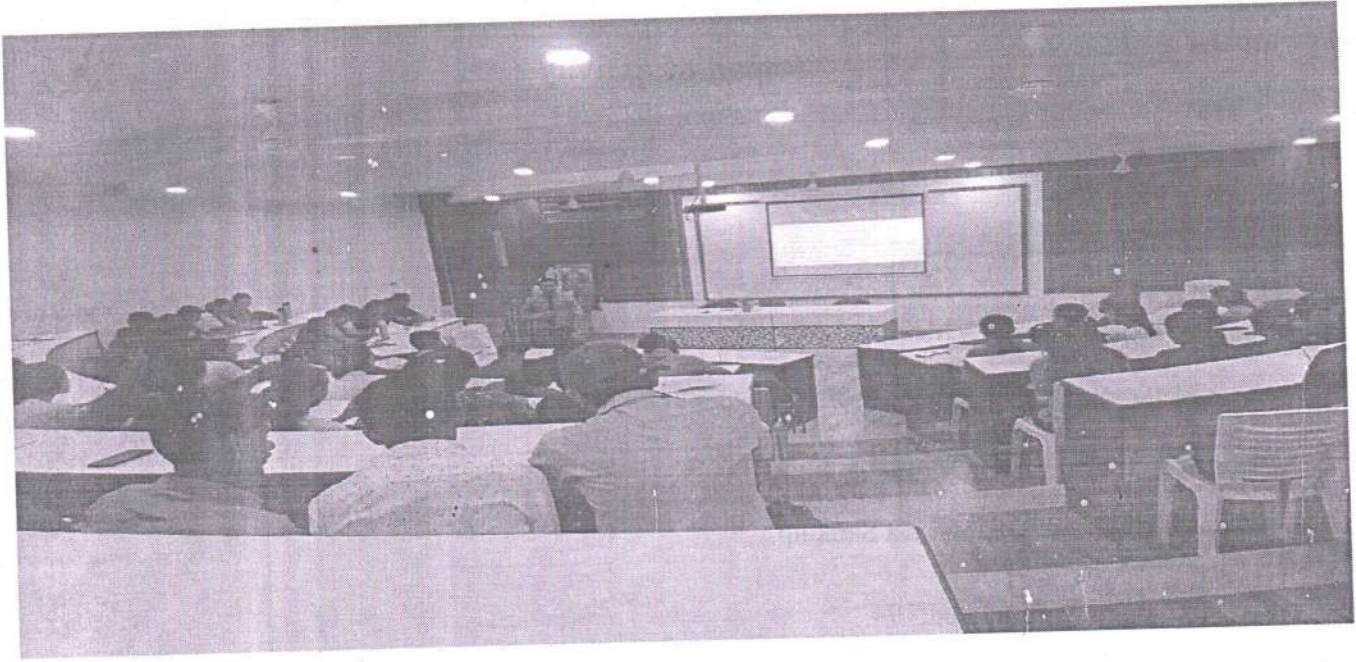
Photographs:-



**Nagpur, Maharashtra, India**  
T-1, Gulmohar S Ridge Rd, near Imperiaj Celebration Hall, Sanmarga Nagar,  
Nagpur, Maharashtra 440034, India  
Lat 21.108279°  
Long 79.123278°  
29/08/23 11:30 AM GMT +05:30


GPS Map Camera

Google



Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice & Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
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4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-29-08-2023

Name of Expert Faculty:- Mr. Aditay Talankar

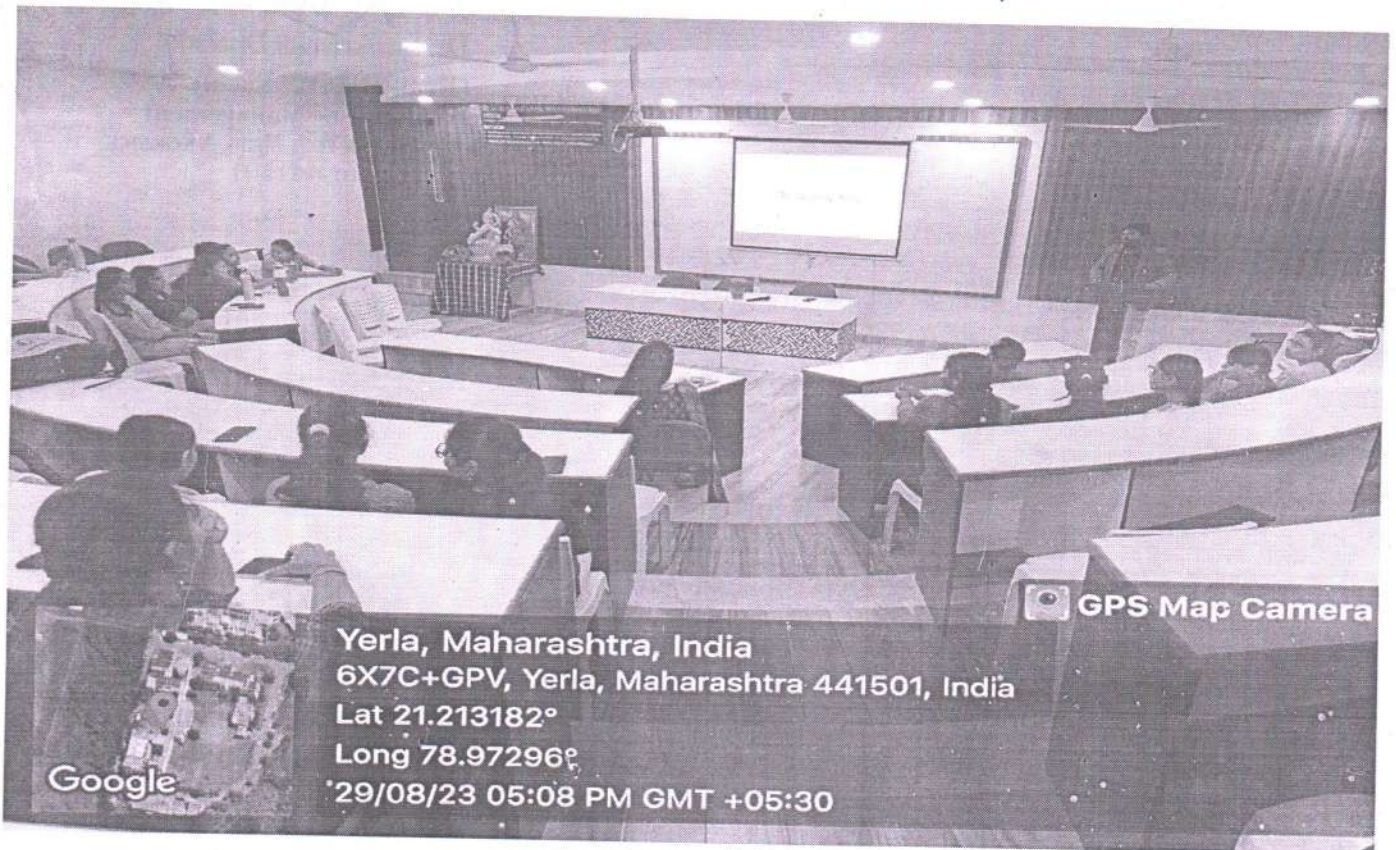
Name of Internal Coordinator:- Prof. Suziya Khan ,Prof.Tanu Gautam

Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Overview of Business Analytics


No. of Students Participated:- 58

Photographs:-



Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	Yes	
6	Photographs (Screen Shots)	Yes	

  
Dr. Shrikrishna Dhale  
(Head of Department)  
Department of Management  
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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-29-08-2023

Name of Expert Faculty:- Mr.Ajay Girhe

Name of Internal Coordinator:- Prof. Tanu gautam,Prof Suziya Khan

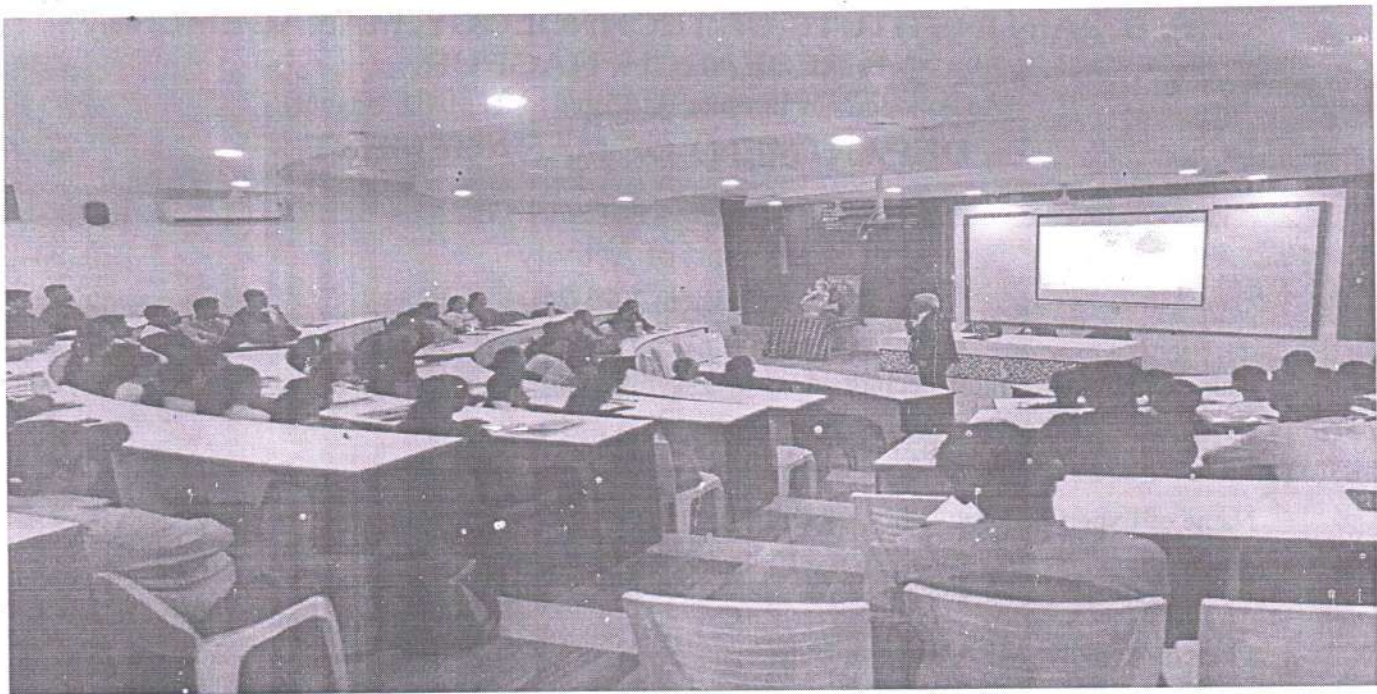
Place of Activity:-MBA Seminar Hall

Purpose of Activity:-Career development

No. of Students Participated:- 74


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
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### Report of Activity

(Session: 2021-22)

Name of Activity:- Guest Lecture

Date of Activity:- 31-08-2023

Name of Expert Faculty:- Dr. Rahul Pethe

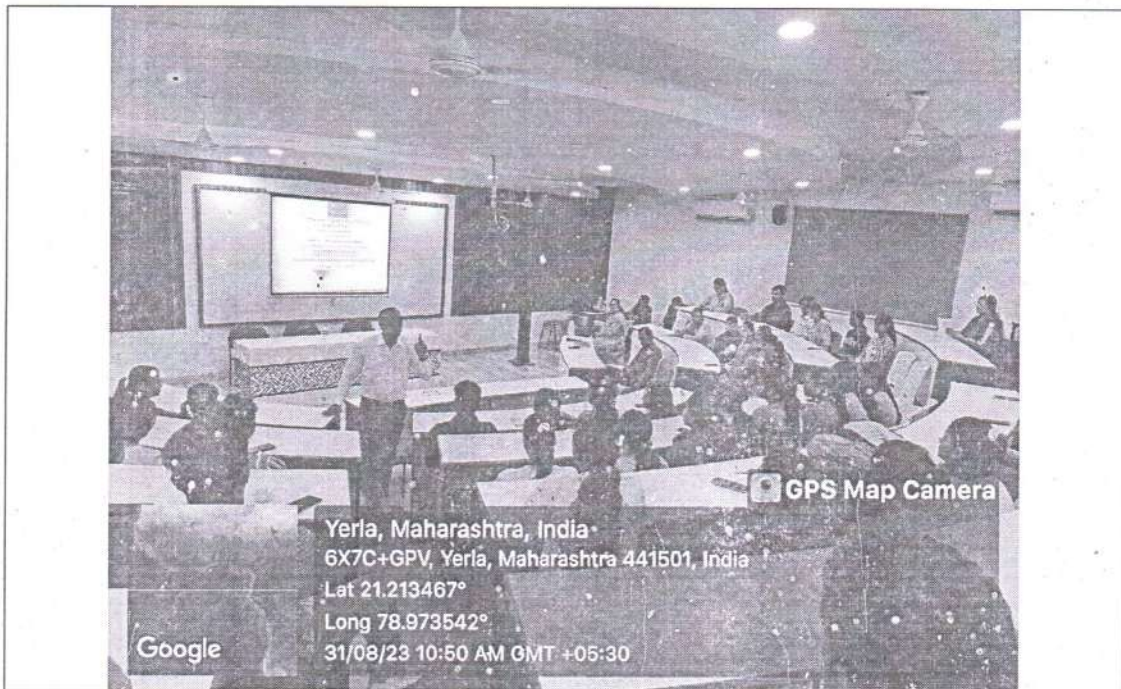
Name of Internal Coordinator:- Dr. Sunita Gujar & Prof. Nikita Humane

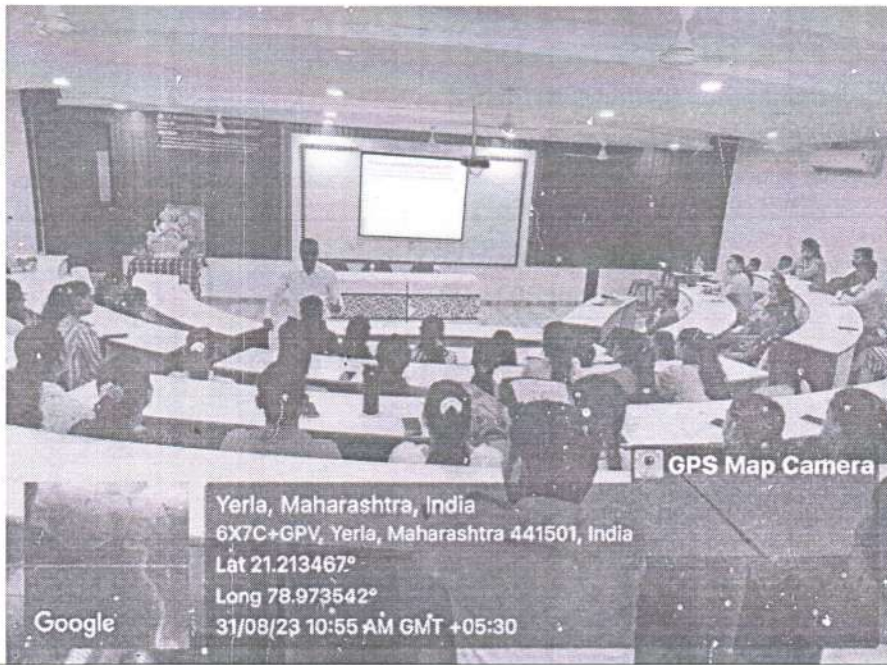
Place of Activity:- MBA Seminar Hall

Purpose of Activity:- Intellectual Property Rights

No. of Students Participated:- 70

Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

*K. Dhale*  
 Dr. Shrikrishna Dhale  
 (Head of Department)  
 HOD  
 Department of Management  
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### Report of Activity

(Session: 2021-22)

Name of Activity:- Guest Lecture

Date of Activity:- 31-08-2023

Name of Expert Faculty:- Prof. Sheenam Khan

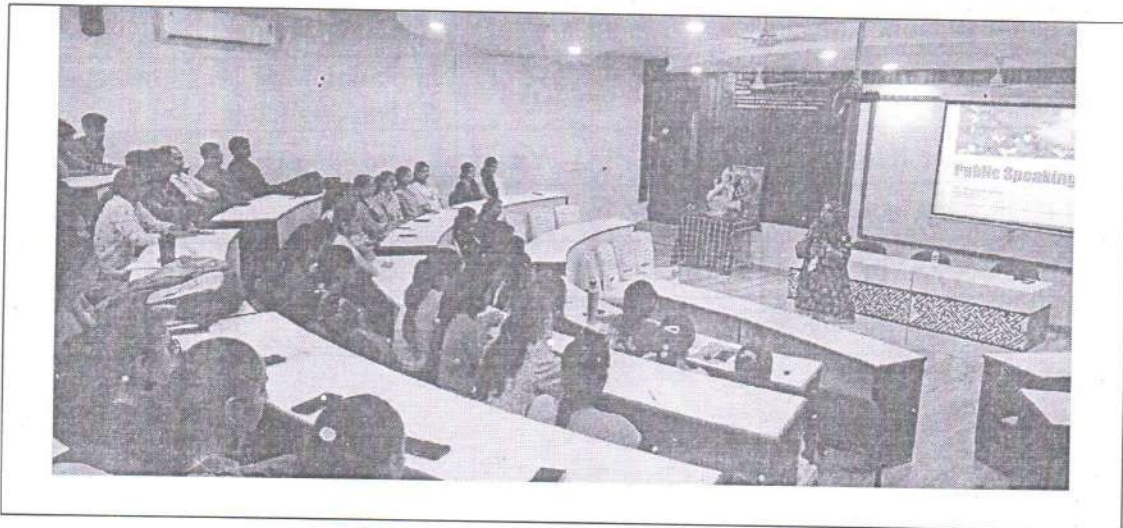
Name of Internal Coordinator:- Dr. Sunita Gujar & Prof. Nikita Humane

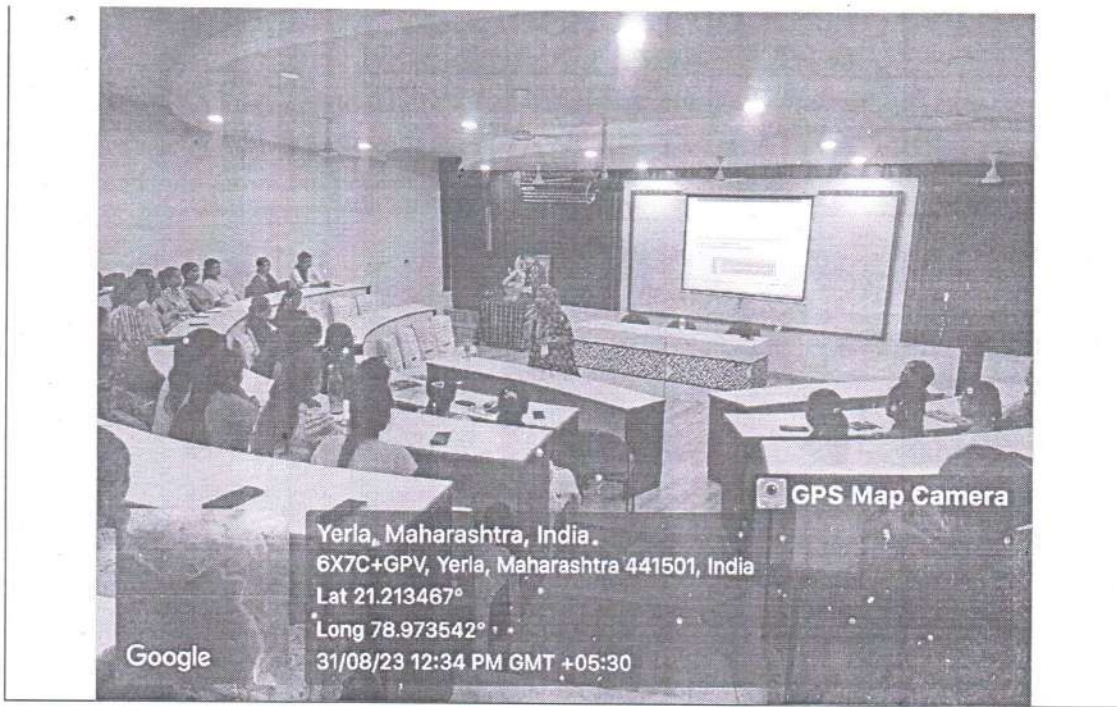
Place of Activity:- MBA Seminar Hall

Purpose of Activity:- The Art of Public Speaking

No. of Students Participated:- 72


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice & Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 Dr. Shrikrishna Dhale  
 (Head of Department)  
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### Report of Activity

(Session: 2021-22)

Name of Activity:- Guest Lecture

Date of Activity:- 31-08-2023

Name of Expert Faculty:- Ms. Sheetal Mukherjee

Name of Internal Coordinator:- Dr. Sunita Gujar & Prof. Nikita Humane

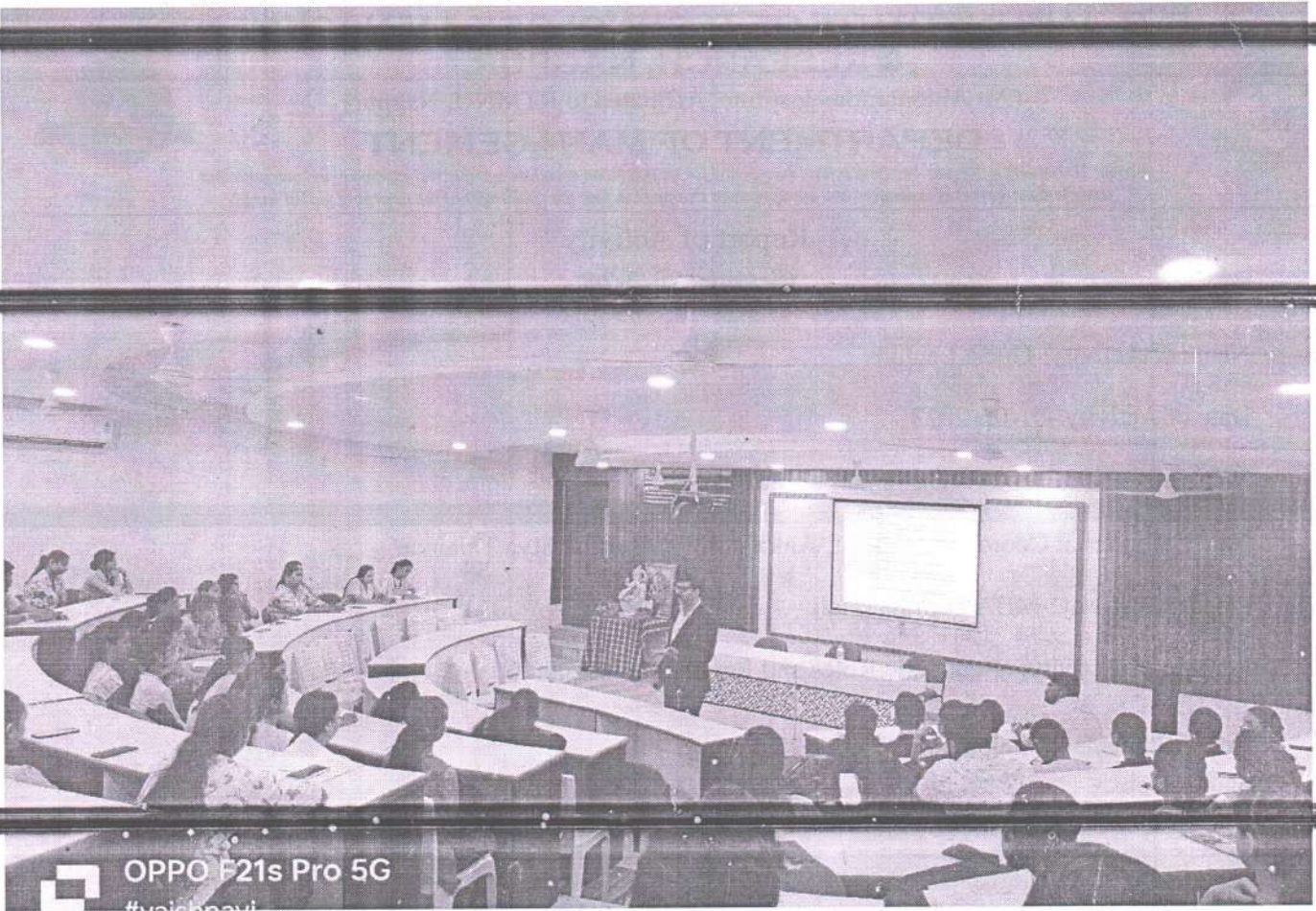
Place of Activity:- MBA Seminar Hall

Purpose of Activity:- The Art of Story Telling

No. of Students Participated:- 72

Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement &Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	Yes	
6	Photographs (Screen Shots)	Yes	

  
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### Report of Activity

(Session: 2021-22)

Name of Activity:- Guest Lecture

Date of Activity:- 31-08-2023

Name of Expert Faculty:- Dr. Ashish Linge

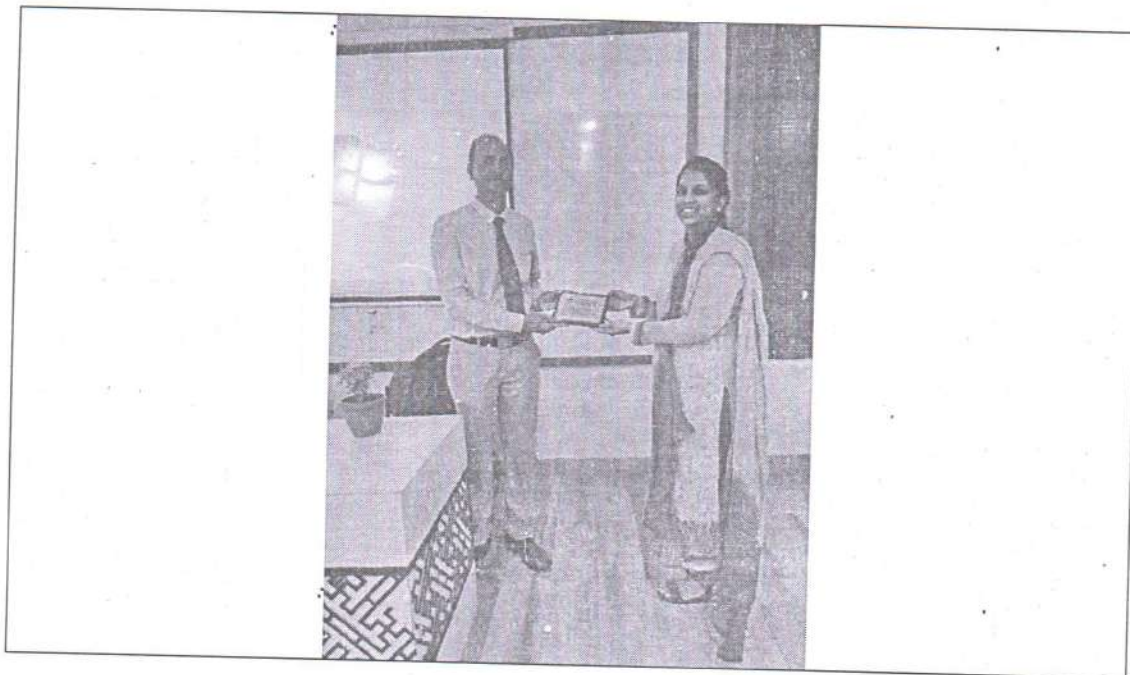
Name of Internal Coordinator:- Dr. Sunita Gujar & Prof. Nikita Humane

Place of Activity:- MBA Seminar Hall

Purpose of Activity:- Rules for Effective Presentation

No. of Students Participated:- 49


Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents :	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice & Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	No	
6	Photographs (Screen Shots)	Yes	

  
 Dr. Shrikrishna D.  
 (Head of Department)

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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-01-05-2023

Name of Expert Faculty:- Ms. Richa Rajpal

Name of Internal Coordinator:- Prof. Ankit kohli & Prof. Aditya Talankar

Place of Activity:-MBA Seminar Hall

Purpose of Activity:- Networking through LinkedIn

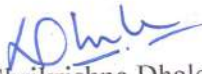
No. of Students Participated:- 86

Photographs:-



Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement &Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	Yes	
6	Photographs (Screen Shots)	Yes	

  
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S. B. Jain Institute of Tech, Mgmt. & Research,  
Nagpur-441501.



# S. B. JAIN INSTITUTE OF TECHNOLOGY, MANAGEMENT & RESEARCH, NAGPUR.

(An Autonomous Institute, Affiliated to RTMNU, Nagpur)

## DEPARTMENT OF MANAGEMENT

*Vision: To become a premier business school recognized for its academic excellence, industrial exposure and research that leads to the creation of managers and entrepreneurs equipped to face the challenges of the emerging global world*



### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-01-09-2023

Name of Expert Faculty:- Mr Sanjog Meshram

Name of Internal Coordinator:- Prof. Ankit kohli & Prof. Aditya Talankar

Place of Activity:-MBA Seminar Hall

Purpose of Activity:- Digital Marketing


No. of Students Participated:- 94

Photographs:-



Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice& Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
3	Attendance Record of Student	Yes	
4	Feedback Analysis	Yes	
5	Soft Copy of PPT made by Guest	Yes	
6	Photographs (Screen Shots)	Yes	

  
Dr. Shrikrishna Dhale  
(Head of Department)  
Department of Management  
S. B. Jain Institute of Tech. Mgmt. & Research,  
Nagpur-441501.



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### Report of Activity

(Session: 2023-24)

Name of Activity:-Guest Lecture

Date of Activity:-01-09-2023

Name of Expert Faculty:- Dr Pankaj Thote

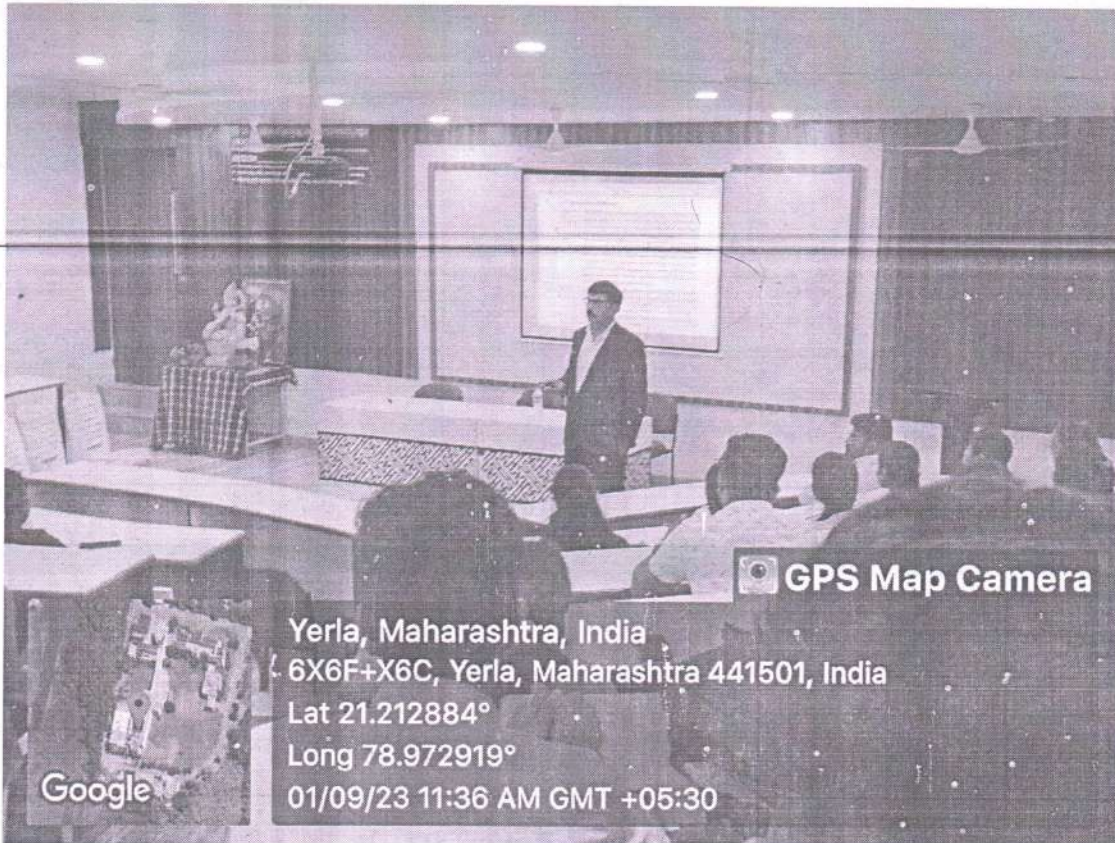
Name of Internal Coordinator:- Prof. Ankit kohli & Prof. Aditya Talankar

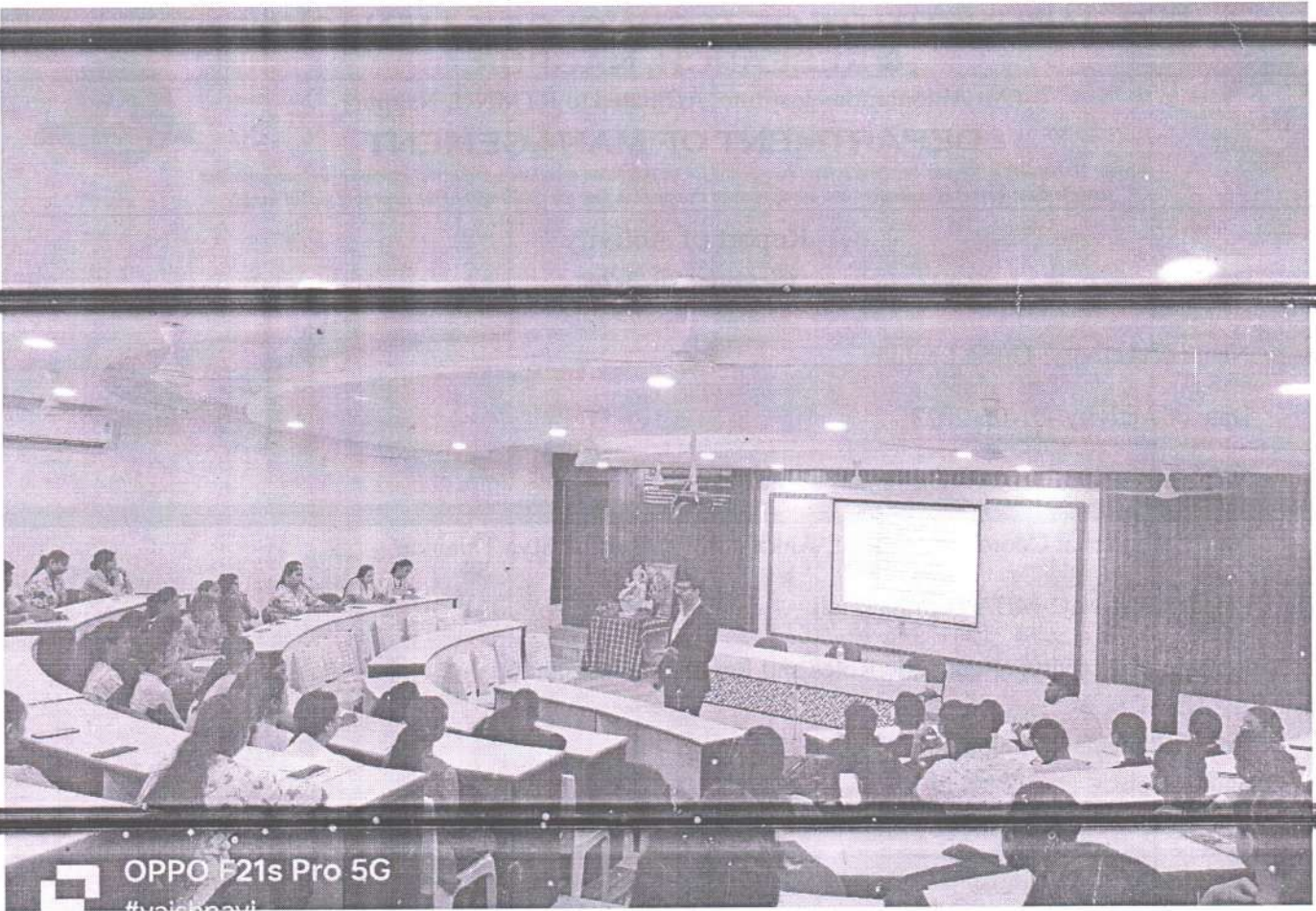
Place of Activity:-MBA Seminar Hall

Purpose of Activity:- Academic Rules and Regulation Version 6

No. of Students Participated:- 98

Photographs:-





Details of Data Recorded:-

Sr. No.	Details of Documents	Record Present	Remarks
1	Circular/ Notice Made	Yes	Notice & Circular
2	Letter of communication to concerned Expert	Yes	Invitation Mail, Acknowledgement & Thanking letter
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6	Photographs (Screen Shots)	Yes	

  
**HOD**  
 Department of Management  
 S. B. Jain Institute of Tech. Mgmt. & Research,  
 Nagpur-441501.



**S. B. JAIN INSTITUTE OF TECHNOLOGY, MANAGEMENT  
& RESEARCH, NAGPUR.**

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**DEPARTMENT OF BUSINESS MANAGEMENT**

*Vision: To become a premier business school recognized for its academic excellence, industrial exposure and research that leads to the creation of managers and entrepreneurs equipped to face the challenges of the emerging global world*



Date: 02/09/2023

To,

**Ms. Gargee Makhijani,**  
**ZUMBA Trainer,**  
**Nagpur.**

Subject: Appreciation for your remarkable contribution as guest speaker.

Respected Madam,

S. B. Jain Institute of Technology, Management & Research, Department of Business Management express heartfelt gratitude for accepting our invitation to guide our students during “**MBA Orientation Programme**”. I express my sincere gratefulness for interacting with the students and giving them the fruitful insight on “**ZUMBA DANCE & YOGA**” dated: 02/09/2023. The session was exceptionally interactive and was well received by our students.

I put my appreciation for your endeavor and the valuable time.

Thanking You,

Yours Sincerely

Dr. Shrikrishna Dhale

HOD – MBA

S.B. Jain Institute of Technology, Management & Research,

Nagpur-440014

Receive  
Gargee



**S. B. JAIN INSTITUTE OF TECHNOLOGY, MANAGEMENT  
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**DEPARTMENT OF BUSINESS MANAGEMENT**

*Vision: To become a premier business school recognized for its academic excellence, industrial exposure and research that leads to the creation of managers and entrepreneurs equipped to face the challenges of the emerging global world*



Date: 02/09/2023

To,

**Prof. Nikhil Bangde,**  
**Assistant Professor,**  
**SBJITMR, Nagpur.**

Subject: Appreciation for your remarkable contribution as guest speaker.

Respected Madam,

S. B. Jain Institute of Technology, Management & Research, Department of Business Management express heartfelt gratitude for accepting our invitation to guide our students during “**MBA Orientation Programme**”. I express my sincere gratefulness for interacting with the students and giving them the fruitful insight on “**Accepted-Not Accepted**” dated: 02/09/2023. The session was exceptionally interactive and was well received by our students.

I put my appreciation for your endeavor and the valuable time.

Thanking You,

Yours Sincerely

  
Dr. Shrikrishna Dhale

HOD – MBA

  
SBJITMR, Nagpur  
Department of Management

S. B. Jain Institute of Tech. Mgmt. & Research,  
Nagpur-441501.

Received  
